

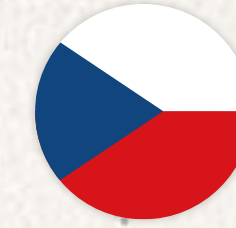
A man with a beard, wearing a dark jacket over a blue shirt, stands in a rustic wooden workshop. He is holding a large basket filled with fresh, vibrant green leafy vegetables. In the foreground, a wooden table holds several bunches of fresh green onions and a wooden crate overflowing with fresh carrots. The background shows the interior of a barn or workshop with wooden walls and a window on the right. A semi-transparent yellow ribbon logo is positioned to the right of the text.

rohlik

EAT WELL.

LIVE WELL.

Onboarded customer NPS



GREAT EXPERIENCE

GREAT VALUE

1 SUSTAINABILITY

5 DIFFERENTIATED ASSORTMENT

Same day 90-
delivery from

vegetables, meat
products

15-minute
delivery slots

Great reliability with low
replacements and
incompleteness

IN THE NEXT FOUR YEARS WE WILL GROW MUCH BIGGER

Rohlik Group net revenue

FY2026



FY2021



**THIS IS STILL
ONLY 0.4 % OF
WHAT IS
ADDRESSABLE**

€ 7.5bn

€ 1.8tn

Addressable market size

TECHNOLOGY IS OUR „SECRET SAUCE“

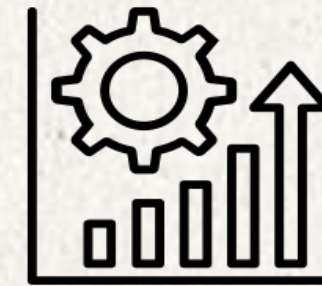


Proprietary software and desire for operational excellence drives everthing we do

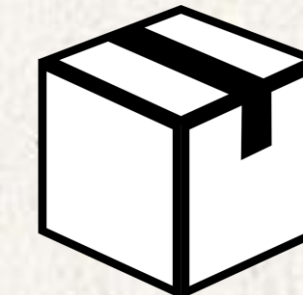
Why do we seek FC automation?

Sourcing
Supply chain

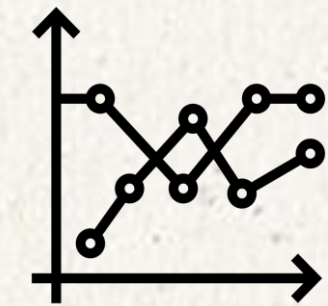
COMMERCIAL



Productivity increase



Storage capacity optimization



Performance variability reduction

Brand building
Customer acquisition, retention

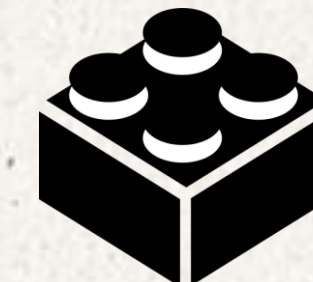
MARKETING

Why do we bet on AutoStore?

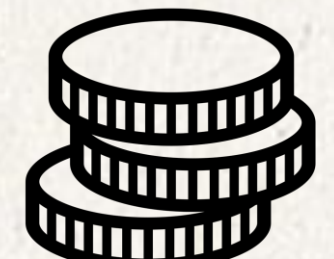
AutoStore



Reliability



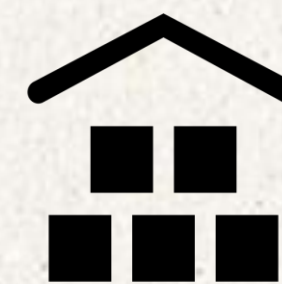
Flexibility & Scalability



Cost

Fulfilment centers
Last Mile

OPERATIONS



Storage density



Implementation speed

rohlik
.CZ



Q & A

rohlik
group



THANK YOU!