

AutoStore: Q4 2025 financial results

Q4 2025 overview

- Order intake of USD 194.2 million, 27.5% QoQ and 35.1% YoY
- Revenue of USD 179.7 million, 29.3% QoQ and 9.0% YoY
- Gross margin of 73.7%, and Adj. EBITDA margin of 43.3%

(Nedre Vats, February 12, 2026): AutoStore Holdings Ltd. (AutoStore, OSE:AUTO), a robot technology company that invented and continues to pioneer cube storage automation, today released its quarterly update for the quarter ending December 31, 2025.

In Q4 2025, AutoStore delivered a strong close to the year with Q4 revenue of USD 179.7 million in revenue, up 29.3% quarter-over-quarter and order intake of USD 194.2 million, up 27.5% quarter-over-quarter bringing the order backlog to USD 557.0 million.

Gross margin remained strong at 73.7%, and adjusted EBITDA margin was 43.3%. Cash flow conversion was 84.3%, underscoring the strength of our highly cash generative business model.

“During 2025 we made strong progress in executing against a sharpened strategy. This drove all time high quarterly revenue and order intake levels in Q4. With 150 new customers added during the year and the release of eleven new products, we are well positioned for future success”, said CEO, Mats Hovland Vikse.



Key financials

USD million	Fourth quarter		
	2025	2024	Δ in %
Revenue	179.7	164.8	9.0%
Gross profit	132.5	120.3	10.2%
Gross margin	73.7%	73.0%	0.7 p.p.
EBIT	55.8	59.7	-6.6%
Adjusted EBITDA ¹	77.9	77.0	1.2%
Adjusted EBITDA margin ¹ (%)	43.3%	46.7%	-3.4 p.p.
Adjusted EBIT ¹	65.4	66.6	-1.9%
Adjusted EBIT margin ¹ (%)	36.4%	40.4%	-4 p.p.
Cash flow conversion ¹	84.3%	81.8%	2.5 p.p.
Order intake	194.2	143.8	35.1%

¹ Alternative performance measures used in this release are described and presented in the section Alternative Performance Measures in the quarterly report.

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About AutoStore | www.autostoresystem.com

AutoStore™, founded in 1996, is a technology company that develops order-fulfillment solutions to help businesses achieve efficiency gains within the storage and retrieval of goods. The company offers both hardware and software capabilities and the AutoStore technology is interoperable with other third-party solutions.

AutoStore is global, with ~1,900 Systems in 65 countries. All sales are distributed, designed, installed, and serviced by a network of qualified system integrators referred to as "partners".

AutoStore was founded in Nedre Vats, on the west coast of Norway. The company has offices in Norway, the U.S., UK, Germany, France, Spain, Italy, Austria, South Korea, Japan, Australia, and Singapore, as well as assembly facilities in Poland and Thailand.